



O'ahu at a Glance (2015) – PAGE 2 FOR REFERENCE

- O'ahu is 70% of the state's population (Hawaii – pop. of 1,411,924)
- Population – 981,034 Estimated Households – 320,377 Avg HH Income - \$92,000
- *Hawaii Tourism* – a record 8.65M visitors in 2015, producing a record \$15.2 billion in visitor spending
- Annual Enplanements at Honolulu Airport – 8.235 million

Honolulu Rail Transit – PAGE 2, TRACK SHOWN WITH STOPS IN PURPLE

- Total cost of \$5.2 billion
- First phase under construction from KMA to Honolulu Airport
- Expected opening March 2017
- 120,000 projected average daily customers

Regional Trade Area Demos: - PAGE 2 & 3 FOR REFERENCE

- More than 500,000 residents
- Above average Household Income of \$92,000
- More than 80,000 new homes are projected to be built in the area over the next decade
- Population of Kapolei is expected to grow 8% in each of the next 5 years

Ko Olina Resort Area (642 acres) –PAGE 4 FOR REFERENCE

- Avg. Room Rate \$600 (Highest on the island)
- Located just minutes from KMA
- Shuttle to Ka Makana Ali'i every 30 minutes
- *Existing units* - 3,400 units **(Total current daily people – 18,771)**
 - Aulani, a Disney Resort & Spa – 820 units
 - Marriott's Ko Olina Beach Club – 750 units
 - Beach Villas at Ko Olina – 247 units
 - Four Seasons Resort - 371 rooms (*expanding with an additional 213 units*)
- *Future units* – entitled for up to 9,200 units **(Total daily people at build out – 45,651)**
 - Future Ritz-Carlton (China Oceanwide Holdings) – 715 units.
 - Future Atlantis Resort (Kerzner International Resorts) – 905 units.
 - Kapolei West (China Oceanwide Holdings) – 2,500 resort homes

University of Hawaii

- Approximately 1 mile away
- New West O'ahu campus with currently 2,700 students, over 7,600 students at full enrollment

WEST OAHU TRADE AREA

Honolulu County, HI

Colliers International | Cityname Office
 Street Address | Suite Number
 City, State Zip
 123.456.7890
 www.colliers.com

REGIONAL TRADE AREA - KAPOLEI

2015 Est. Population:	495,147
2020 Prj. Population:	519,198
2015 Est. Households	141,529
2015 Est. Median HH Income:	\$78,831
2015 Est. Median Age:	33.0 Years
2015 Grocery Sales Potential:	\$658,949,206
2015 Drugstore Sales Potential:	\$174,491,179

Drive From Ka Makana Ali'i To:

	MILES	MINUTES
Ala Moana Center	25.1	36.8
International Marketplace	26.5	39.5
Pearlridge Center	12.2	20.0
Waikale Premium Outlets	8.1	15.2

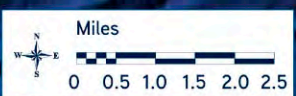
Makaha Valley Resort
 \$300 Million Greg Norman Golf Resort
 With 300 Rooms, 4 Star Hotel

Ko Olina
 Disney Aulani: 832 Rooms
 Four Season: 550 Rooms
 Ko Olina Timeshare: 622 Rooms
 Marriott Ko Olina Beach Club 949 Rooms
 Expanding To An Additional 190 Rooms
 Planned 2 Future Luxury Resorts

Total Resort Units: 4,000
 Total Residential Units: 5,200
 Total Units Approved: 9,200 Units

Kaiaeloa
 3700 acres,
 548 military Housing,
 up to 8000 units proposed

Haseko Koakalei Resort
 950 Hotel Keys
 842 Upscale Homes
 215,000 SF Retail



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KO OLINA RESORT

TOTAL CURRENT DAILY GUESTS: 18,771
TOTAL DAILY GUESTS AT BUILD OUT: 45,651
*SHUTTLE TO KA MAKANA ALI'I EVERY 30 MINUTES



Marriott Ko Olina Beach Club
750 Units



PROPOSED Ritz Carlton
715 Units

Beach Villas at Ko Olina
247 Units



Aulani A Disney Resort & Spa
820 Units



PROPOSED Atlantis
905 Units



Four Seasons Resort Oahu at Ko Olina
371 Units
213 Unit Expansion

Paradise Cove

Kai Lani
116 Units

PROPOSED Ko Olina Marina
1300 Units

PROPOSED Residential
1360 Units

The Coconut Plantation
270 Units

Ko Olina Golf Resort & Club
Host of the LPGA Lott Championship

Ko Olina Kai
324 Units

The Fairways
280 Units

PROPOSED Kapolei West
China Oceanwide Holdings
2500 Restort Homes

FUTURE CONNECTOR TO KMA

Hillside Villas
174 Units



Ka Makana Ali'i
5 miles





KO OLINA RESORT

KAPOLEI WEST

KAPOLEI

KO OLINA RESORT - DEVELOPMENT MAP

KO OLINA RESORT
Distance from Ka Makana Ali'i
5.5 miles

H1

H1

UH - WEST OAHU

ROOSEVELT AVE

KAPOLEI PKWY

KUALAKAI PKWY



1B



KO OLINA RESORT

ROOSEVELT AVENUE

KAPOLEI PKWY

24 FITNESS

"THE DISTRICT"

Hampton Inn & Suites

H&M

macy's

PROPOSED PHASE II

CONSOLIDATED THEATRES

The Cheesecake Factory

KUALAKAI PKWY

NOVEMBER 2016



HONOLULU
RAIL TRANSIT

KUALAKAI PKWY

KAPOLEI PKWY

"THE DISTRICT"

macy's

H&M

The Cheesecake
Factory

CONSOLIDATED THEATRES

24 FITNESS

Hampton
Inn by Hilton

PROPOSED
PHASE II

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HONOLULU RAIL TRANSIT

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PROPOSED PHASE II